

## How to deal with strange and awkward questions from guests: When

asked potentially awkward questions, a useful skill is to answer concisely or to redirect. Guests may not realize that a question is inappropriate.

Q: Why are the tours for women only?

A: The tours provide women with a safe and empowering environment to learn new skills. It gives WT a point of difference from the other cycling touring companies in the market.

Q: How much do guides get paid?

A: It depends on the tour, the level and seniority of the guide, so there really isn't one answer.

Q: Are women in WT all lesbians/all straight women? A: WT welcomes all women and does not discriminate against any group of women.

Q: Are transgendered people allowed on the tours?

A: Anyone identifying as female can come on the tour, as long as she is at least 14 years old. Minors must be accompanied by an adult.

Q: Where does the money from tours go?

A: What your fee covers is listed in your paperwork. There are also other indirect tour expenses, such as planning, liability insurance, and administrative support.